

# Zacks GARP Composite 35 Trust

Series 12

# A 15 Month Unit Investment Trust

## **Investment Objective**

The trust seeks to provide investors with the possibility of above-average total return (a total return that exceeds that of the S&P 500 Index over the life of the trust). Total return may include capital appreciation and dividend income. There is no guarantee that the investment objective of the trust will be achieved.

# **Investment Strategy**

The trust seeks to achieve its objective through investment in common stock of foreign and/or domestic companies. The portfolio was selected by Zacks Investment Management, Inc. the "portfolio consultant". The portfolio consultant used a quantitative selection process to determine the components of the portfolio. The portfolio consultant sought to select common stocks that it believes have high projected earnings growth, strong returns, and reasonable valuation characteristics. The portfolio consultant combined these factors into a growth-at-a-reasonable-price ("GARP") composite to select stocks for the portfolio.

### Initial Universe:

- Rank all common stocks on the New York Stock Exchange or the NASDAQ Stock Market by market capitalization in descending order;
- Rank the stocks by liquidity (defined as the stock's market price multiplied by the stock's most-recent three-month average daily trading volume) in descending order;
- Then, combine both rankings and eliminate any stock not ranked among the top 2.000.
- Eliminate stocks with negative earnings per share;
- Eliminate stocks with negative year over year earnings per share growth.

### The trust's portfolio is compiled using the following factors:

- First, rank the remaining stocks by "PEG" ratio (defined as the stock's market price-to-earnings ratio divided by the stock's 12-month earnings per share growth rate of the last 5 years) in descending order;
- Next, rank the stocks by "share buyback" (defined as the number of shares outstanding one year prior to the Security Selection Date divided by the current number of shares outstanding) in descending order;
- Then, rank the stocks by "CFO-to-price" ratio (defined as the issuing company's trailing 12-month cash flow from operations divided by the stock's market price) in descending order;
- Then, rank the stocks by "earnings surprise" (defined as the issuing company's actual earnings per share from the last completed fiscal quarter minus the issuing company's mean earnings per share consensus estimate for the completed fiscal quarter reported by industry analysts, divided by the issuing company's actual earnings per share from the last completed fiscal quarter) in descending order;
- Then, create a composite score for each stock by applying each ranking equally;

Perform market capitalization and liquidity screens

Eliminate stocks with negative earnings per share

Eliminate stocks with negative year over year earnings per share growth

Rank stocks by "PEG" ratio

Rank the stocks by "Share Buyback" ratio

Rank the stocks by "CFO-to-Price" ratio

Rank the stocks by "Earnings Surprise" ratio

Create a composite score and rank in ascending order

Select the top 35 stocks

- Then, rank the stocks by composite score in ascending order; and
- Select the 35 stocks with the best resulting ranking (i.e. the stocks with the lowest composite scores). The selected stocks are then weighed approximately equally to create the portfolio.

## Description of Portfolio

INCEPTION DATE:	January 24, 2017
TERMINATION DATE:	April 25, 2018
INITIAL OFFER PRICE	\$10.00
MINIMUM INVESTMENT	100 units (may vary by selling firm)
NUMBER OF ISSUES:	35
DISTRIBUTIONS:1	MONTHLY (if any)
EST. NET ANNUAL 1ST YR DISTRIBUTIONS: <sup>2</sup>	\$0.0883 (per unit)
CUSIP (CASH):	83185J 101
CUSIP (REINVESTMENT):	83185J 119
FEE-BASED CUSIP (CASH):	83185J 127
FEE-BASED CUSIP (REINVESTMENT):	83185J 135
TICKER:	SMGPLX

<sup>1</sup>Distributions, if any, will be made commencing on February 25, 2017. The estimated net annual distribution is expected to decline over time because a portion of the securities included in the portfolio will be sold to pay for organization costs, creation and development fee and deferred sales charge. Distributions will fluctuate as a result of unitholder redemptions in addition to securities being sold within the portfolio. Distributions are also subject to the ability of issuers to make dividend payments in the future.

<sup>2</sup>Estimated Net Annual First Year Distribution per unit is computed by dividing the estimated annual income of the underlying securities less the expense per unit by the number of units outstanding. The estimated net annual distributions for subsequent years are expected to be less than estimated distributions for the first year because a portion of the securities included in the trust portfolio will be sold during the first year to pay for organization costs, the creation and development fee and the deferred sales charge. The actual net annual distributions will vary with changes in the trust's fees and expenses and income of the underlying securities.

Investors should consider the trust's investment objective, risks, charges and expenses carefully before investing. The prospectus contains this and other information relevant to an investment in the trust. Please read the prospectus carefully before you invest. If a prospectus did not accompany this literature, please contact SmartTrust at (888) 505-2872 to obtain a free prospectus.

# Sales Charges<sup>3</sup> (based on a \$10 public offering price)

#### Standard Accounts

Transactional Sales Charge:	Initial	1.00%
	Deferred	1.45%
Creation & Development Fee⁴:		0.50%
Maximum Sales Charge:		2.95%

The deferred sales charge is a charge of \$0.145 per unit and will be deducted in three monthly installments commencing on May 20, 2017. The initial and deferred sales fees do not apply to fee-based accounts. Please see the prospectus for sales charge details.

### Fee/Wrap Accounts

Creation & Development Fee <sup>4</sup> :	\$0.05
Maximum Sales Charge:	\$0.05

<sup>3</sup>Percentages are based on a \$10.00 per unit offering price. For unit prices other than \$10.00, percentages of initial sales charge, creation and development fee, and deferred sales charges will vary. Early redemption will still cause payment of the deferred sales charge. The table above shows the initial offering period sales charges only.

<sup>4</sup>The creation and development fee is a charge of \$.050 per unit collected at the end of the initial offering period. If the price you pay exceeds \$10 per unit, the creation and development fee will be less than 0.50%; if the price you pay is less than \$10 per unit, the creation and development fee will exceed 0.50%. In addition to the sales charges listed, UITs are subject to annual operating expenses and organization costs.

## **Volume Discounts**

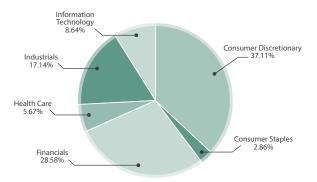
PURCHASE AMOUNT <sup>5</sup>	SALES CHARGE
Less than \$50,000	2.95%
\$50,000 but less than \$100,000	2.70%
\$100,000 but less than \$250,000	2.45%
\$250,000 but less than \$500,000	2.20%
\$500,000 but less than \$1,000,000	1.95%
\$1,000,000 or greater	1.40%

<sup>5</sup>The volume discount is also applied on a unit basis utilizing a breakpoint equivalent in the above table of one unit per \$10. Please see the trust prospectus for full details. These discounts are only offered during the initial offering period.

## Portfolio Holdings as of January 24, 2017:

EQUITY SECURITIES — 100.00%					
	Consum	er Discretionary —37.11%	LNC	Lincoln National Corporation	
	BBY	Best Buy Co., Inc.	NSM	Nationstar Mortgage Holdings I	
	BIG	Big Lots, Inc.	RF	Regions Financial Corporation	
	BURL	Burlington Stores, Inc.	Health (	Care — 5.67%	
	CCL	Carnival Corporation	HCA	HCA Holdings, Inc.	
	CAKE	The Cheesecake Factory Incorporated	MGLN	Magellan Health, Inc.	
	PLCE	The Children's Place, Inc.	Industrials — 17.14%		
	FCAU	Fiat Chrysler Automobiles N.V.	DGI	DigitalGlobe, Inc.	
	F	Ford Motor Company	GATX	GATX Corporation	
	GM	General Motors Company	MTOR	Meritor, Inc.	
	LEA	Lear Corporation	OC	Owens Corning	
	SFLY	Shutterfly, Inc.	LUV	Southwest Airlines Co.	
	TGT	Target Corporation	SPR	Spirit AeroSystems Holdings, In	
	VSTO	Vista Outdoor Inc.	Information Technology — 8.64%		
		ner Staples — 2.86%	ADS	Alliance Data Systems Corporati	
	FDP	Fresh Del Monte Produce Inc.	NUAN	Nuance Communications, Inc	
		als — 28.58%	TDC	Teradata Corporation	
	AFL				
		Aflac Incorporated			
	AXP	American Express Company			
	AGII	Argo Group International Holdings, Ltd.			
	DFS	Discover Financial Services			
	ETFC	E*TRADE Financial Corporation			
	EVR	Evercore Partners Inc.			
	FITB	Fifth Third Bancorp			

# Portfolio Allocation as of January 24, 2017:



### Risk Considerations

Unitholders can lose money by investing in this trust. An investment in units of the trust should be made with an understanding of the risks related to the trust, such as the following:

- Security prices will fluctuate. The value of your investment may fall over time.
- The financial condition of an issuer may worsen or its credit ratings may drop, resulting in a reduction in the value of your units. This may occur at any point in time, including during the initial offering period.
- The issuer of a security may be unwilling or unable to make income and/or principal payments in the future. This may reduce the level of distributions the trust pays which could reduce your income and cause the value of your units to fall.
- The trust invests in securities of foreign issuers, which may include companies located in emerging markets. These risks may include market and political factors related to the company's foreign market, international trade conditions, less regulation, smaller or less liquid markets, increased volatility, differing accounting practices and changes in the value of foreign currencies.
- The trust is considered to be concentrated in securities issued by companies in the consumer products and services and financials sectors. Negative developments in these sectors will affect the value of your investment more than would be the case in a more diversified investment.
- The trust may invest in stocks of small and mid-size companies. These stocks are often more volatile and have lower trading volumes than stocks of larger companies. Small and mid-size companies may have limited products or financial resources, management inexperience and less publicly available information.
- The trust is not actively managed. Except in limited circumstances, the trust will hold, and continue to buy, shares of the same securities even if their market value declines.
- The sponsor may offer successive trusts with similar portfolios thereby allowing the investor to pursue the same strategy over a number of years. Investors should consider their ability to pursue investing in successive trusts, if available. There may be tax consequences associated with investing in the trust and rolling over an investment from one trust to the next.